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Department of Social and Decision Sciences
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Research Interests

Judgment and decision making; Uncertainty; Risk perception and communication; Information aggregation; Forecasting; Decision modeling methodology.

Education

- 2010 Ph.D. Quantitative Psychology, University of Illinois at Urbana-Champaign
2007 M.A. Psychology, University of Illinois at Urbana-Champaign
2007 M.S. Statistics, University of Illinois at Urbana-Champaign
2004 B.S. double major in Mathematics and Psychology, The Ohio State University

Academic Positions

- Associate Professor** *2018 – present*
Department of Social and Decision Sciences, Carnegie Mellon University
- Assistant Professor** *2011 – 2018*
Department of Social and Decision Sciences, Carnegie Mellon University
- Postdoctoral Research Fellow** *2010 – 2011*
College of Information Sciences and Technology, Pennsylvania State University

Professional Service

Editorial Board

Decision - American Psychological Association *2015 – present*

External Committees

Technical Advisory Committee
Consortium for Resilient Gulf Communities *2015 – 2017*
Planning Committee
National Academies of Sciences Engineering and Medicine *2018*
Exploring Medical and Public Health Preparedness for a Nuclear Incident: A Workshop

Carnegie Mellon University Departmental Committees

Graduate Education Committee Member *2016 – present*
Faculty Recruiting Committee Member *2016 – 2017*

Conference Referee

Society for Judgment and Decision Making *2014, 2019*

Journal Referee

American Political Science Review; Applied Cognitive Psychology; Cognition; Cognitive Science; Decision; Global Environmental Change; Journal of Experimental Psychology: Applied; Journal of Risk Research; Management Science; Medical Decision Making; Nature Climate Change; Operations Research; Perspectives on Psychological Science; PNAS; Psychological Methods; Psychological Review; Psychological Science; Risk Analysis; Social Psychology and Personality Science; Thinking and Reasoning

Honors, Awards, and Fellowships

- Next Generation of Hazards and Disasters Researchers Fellowship 2014–2016
Sponsor: National Science Foundation
- Intelligence Community (IC) Postdoctoral Research Fellowship 2010–2011
Sponsor: National Geospatial-Intelligence Agency
- Society for Multivariate Experimental Psychology Dissertation Award 2009
- Invited participant at the Summer Institute on Bounded Rationality 2008
ABC Research Group
Berlin, Germany
- Institutional National Research Service Award (NRSA) Pre-doctoral Fellow 2007–2008
Sponsor: National Institutes of Health (NIH)
Title: Quantitative Methods for Behavioral Research
PI: Michel Regenwetter

Research Grants

- Sponsor: National Oceanic and Atmospheric Administration 2016 – 2018
Title: Lay Judgments of Environmental Cues that Signal a Tornado.
Amount: \$150,000. Role: PI.
- Berkman Faculty Development Grant, Carnegie Mellon University 2012–2014

Publications

Journal Articles

- Broomell, S. B., Sloman, S., Blaha, L. M., & Chelen, J. (2019). Interpreting Model Comparison Requires Understanding Model-Stimulus Relationships. *Computational Brain & Behavior*. <https://doi.org/10.1007/s42113-019-00052-z>.
- Dewitt, B., Fischhoff, B., Davis, A. L., Broomell, S. B., Roberts, M., & Hanmer, J. (2019). Exclusion criteria as measurements I: Identifying invalid responses. *Medical Decision Making, 39(6)*, 693-703.
- Dewitt, B., Fischhoff, B., Davis, A. L., Broomell, S. B., Roberts, M., & Hanmer, J. (2019). Exclusion criteria as measurements II: Effects on utility and health policy implications. *Medical Decision Making, 39(6)*, 704-716.

- Fischhoff, B. & Broomell, S. B. (In Press). Judgment and Decision Making. *Annual Review of Psychology*. <https://doi.org/10.1146/annurev-psych-010419-050747>.
- Silver, E., Broomell, S. B., Davis, A., White, D. & Krishnamurtim, T. (2019). Communicating a Prognosis: A Randomized Trial of Survival Rate Language. *Journal of General Internal Medicine*. DOI: 10.1007/s11606-019-05056-w.
- Broomell, S. B., Winkles, J.F., & Kane, P. B. (2017). The Perception of Daily Temperatures as Evidence of Climate Change. *Weather, Climate, and Society*, 9, 563-574.
- Broomell, S. B. & Kane, P. B. (2017). Public Perception and Communication of Scientific Uncertainty. *Journal of Experimental Psychology: General*, 146(2), 286-304.
- Harris, A., Por, H., & Broomell, S. B. (2017). Anchors and the Interpretation of the Intergovernmental Panel on Climate Changes Verbal Probability Expressions. *Climatic Change*, 140, 387-398.
- Dewitt, B., Fischhoff, B., Davis, A., & Broomell, S. B. (2015). Environmental risk perception from visual cues: Caution and sensitivity in evaluating tornado risks. *Environmental Research Letters*, 10(12), 124009.
- Davis-Stober, C. P., Budescu, D. V., Broomell, S. B. & Dana, J. (2015). The composition of optimally wise crowds. *Decision Analysis*. <http://dx.doi.org/10.1287/deca.2015.0315>.
- Broomell, S. B., Budescu, D. V., & Por, H. H. (2015). Personal experience with climate change predicts intentions to act. *Global Environmental Change*, 32, 67-73. DOI: 10.1016/j.gloenvcha.2015.03.001.
- Broomell, S. B. & Bhatia, S. (2014). Parameter Recovery for Decision Modeling Using Choice Data. *Decision*, 1, 252-274.
- Budescu, D. V., Por, H., Broomell, S. B. & Smithson, M. (2014). The Interpretation of IPCC Probabilistic Statements Around the World. *Nature Climate Change*, 4, 508-512.
- Budescu, D. V., Broomell, S. B., Lempert, R., & Keller, K. (2014). Aided and unaided decision making with imprecise probabilities. *EURO Journal on Decision Processes*, DOI: 10.1007/s40070-013-0023-4.
- Davis-Stober, C. P., Budescu, D. V., Dana, J., & Broomell, S. B. (2014). When is a crowd wise? *Decision*, 1, 79-101.
- R. H. Moss, G. A. Meehl, M. C. Lemos, J. B. Smith, J.R. Arnold, J.C. Arnett, D. Behar, G.P. Brasseur, S.B. Broomell, A. J. Busalacchi, S. Dessai, K. L. Ebi, J.A. Edmonds, J. Furlow, L. Goddard, H. C. Hartmann, J. W. Hurrell, J.W. Katzenberger, D.M. Liverman, P. Mote, S. C. Moser, A. Kumar, R. S. Pulwarty, E. A. Seyler, B. L. Turner, W. M. Washington, & T. J. Wilbanks (2013). Hell and High Water: Practice-Relevant Adaptation Science. *Science*, 342, 696-698.
- Roy, M. M., Liersch, M. J. & Broomell, S. B. (2013). People believe that they are prototypically good and bad. *Organizational Behavior and Human Decision Processes*, 122(2), 200-213. Doi: 10.1016/j.obhdp.2013.07.004.
- Smithson, M., Budescu, D. V., Broomell, S. B., & Por, H. (2012). Never say “not.” Impact of negative wording in probability phrases on imprecise probability judgments. *International Journal of Approximate Reasoning*, DOI:10.1016/j.ijar.2012.06.019.
- Broomell, S. B., Budescu, D. V., & Por, H. (2011). Pair-wise Comparisons of Multiple Models.

Judgment and Decision Making, 6, 821–831.

Budescu, D. V., Por, H., & Broomell, S. B. (2011). Effective Communication of Uncertainty in the IPCC Reports. *Climatic Change*. DOI: 10.1007/s10584-011-0330-3.

Broomell, S. B., & Budescu, D. V. (2009). Why are experts correlated? Decomposing correlations between judges. *Psychometrika*, 74 (3), 531–553.

Budescu, D. V., Broomell, S. B., & Por, H. (2009). Improving communication of uncertainty in the reports of the intergovernmental panel on climate change. *Psychological Science*, 20, 299–308.

Refereed Conference Papers

Hibshi, H., Breaux, T., & Broomell, S. B. (2015, August). Assessment of Risk Perception in Security Requirements Composition. In 2015 IEEE 23rd International Requirements Engineering Conference (RE) (pp. 146-155). IEEE.

Working Papers

Broomell, S. B. (R & R). Global-Local Incompatibility: The Misperception of Reliability in Judgment Regarding Global Variables. Submitted to *Cognitive Science*.

Kane, P. B. & Broomell, S. B. (under review). Applications of the Bias-Variance Decomposition to Human Forecasting. Submitted to *Journal of Mathematical Psychology*.

Drummond, C., Anglin, S., & Broomell, S. B. (R & R). Do individuals selectively engage their analytical reasoning abilities?. Submitted to *Judgment and Decision Making*.

Kane, P. B. & Broomell, S. B. (In Preparation). Investigating Lay Evaluations of Predictive Models.

Huang, S., Golman, R., & Broomell, S. B. (In Preparation). Getting more wisdom from the crowd: when weighting individual judgments reliably improves accuracy or just adds noise.

Broomell, S. B., Wong-Parodi, G., Morss, R., & Demuth, J. (In Preparation). The Reliability of Judgments of Season, Timing, and Source of Tornadoes in the American Southeast.

Broomell, S. B., Wong-Parodi, G., Morss, R., & Demuth, J. (In Preparation). Risk Perceptions of Tornadoes in the American Southeast: The Role of Experience and the Environment.

Ellerby, Z., Broomell, S. B., & Wagner, C. (In Preparation). Assessing the added value of a new interval-valued questionnaire response-format. Submitted to *Psychological Methods*.

Dryden, R., Morgan, M. G., & Broomell, S. B. (In Preparation). Lay Detection of Unusual Patterns in the Frequency of Hurricanes.

Work In Progress

Broomell, S. B., He, L., & Bhatia, S. (In Preparation). A numerical approach for evaluating correlations between parameter estimates.

Smithson, M. & Broomell, S. B. (In Preparation). Compositional Data Analysis: An Introduction and Survey.

Broomell, S. B., Moss, R., & Mearns, L. (In Preparation). Communicating Uncertain Climate

Outlooks Using Choropleth Maps.

Teaching Experience

Carnegie Mellon University. *2012–present*
Social and Decision Science 88-251 Empirical Research Methods
Social and Decision Science 88-388 Psychological Models of Decision Making
Social and Decision Science 88-405/605 Risk Perception and Communication
Social and Decision Science 88-435/635 Decision Science and Policy

University of Illinois at Urbana-Champaign. *2008–2009*
Psychology 406 Introductory Graduate Statistics I
Psychology 407 Introductory Graduate Statistics II
Psychology 235 Introductory Undergraduate Statistics

Students Advised

Shu Huang - Masters Thesis *2019*
Title: Getting More Wisdom from the Crowd: When Weighting Individual Judgments Reliably Improves Accuracy or Just Adds Noise
Department: Social and Decision Sciences

Patrick Kane - Doctoral Thesis *2017*
Title: Investigating Lay Evaluations of Predictive Models
Department: Social and Decision Sciences

Caitlin Drummond - Doctoral Thesis *2017*
Title: How Do Nonscientists Reason about Scientific Evidence? Development, Validation, and Application of the Scientific Reasoning Scale
Department: Social and Decision Sciences

Casey Canfield - Doctoral Thesis *2016*
Title: Using Vigilance to Quantify Human Behavior for Phishing Risk
Department: Engineering and Public Policy

Barry Dewitt - Masters Thesis *2015*
Title: Tornado Risk Perception from Visual Cues
Department: Engineering and Public Policy

Nathanial R. Peterson - Doctoral Thesis *2015*
Title: A Behavioral Decision Research Approach to College Graduation Risk
Department: Social and Decision Sciences

Erin McCormick - Masters Thesis *2015*
Title: Now Reverse Everything: Detecting Deception with a Response Conflict-Based Cognitive Load Manipulation
Department: Social and Decision Sciences

Patrick Kane - Masters Thesis *2014*
Title: Clinical Versus Actuarial Forecasting: Predicting Errors with Local Estimators
Department: Social and Decision Sciences

Caitlin Drummond - Masters Thesis 2014
Title: How Capable are Laypeople of Assessing the Validity of Scientific Evidence? Development and Validation of The Critical Scientific Thinking Scale
Department: Social and Decision Sciences

Tamar Feigenbaum - Undergraduate Honors Thesis 2014
Title: Consumer Decision Making and Price Partitioning
Department: Social and Decision Sciences

Alycia Chin - Masters Thesis 2012
Title: The effect of readability on responses to probability questions
Department: Social and Decision Sciences

Invited Talks - Presenter in Boldface

Broomell, S. B. (2018). *The Connection Between Uncertainty, Personal Experience, and Mitigation Intentions for Global Warming*. Invited talk organized by Shereen Chaudhry at the University of Pennsylvania, Wharton Risk Management and Decision Processes Center: Philadelphia, PA.

Broomell, S. B. (2018). *Studies of Uncertainty and Science*. Invited talk organized by Neil Stewart at the University of Warwick for the Warwick Business School (WBS): Coventry, United Kingdom.

Broomell, S. B. (2018). *Studies of Uncertainty and Science*. Invited talk organized by Christian Wagner at the University of Nottingham Department of Computer Science: Nottingham, United Kingdom.

Broomell, S. B. (2018). *Studies of Uncertainty and Science*. Invited talk organized by Adam Harris at the University College London Department of Experimental Psychology: London, United Kingdom.

Broomell, S. B. (2018). *The Perception of Daily Temperatures as Evidence of Climate Change*. Invited talk organized by Edward Cokely at the University of Oklahoma Department of Psychology: Norman, Oklahoma.

Broomell, S. B. (2016). *Risk Perception and Communication*. Invited talk for the Executive Short Course: Risk, Network Analysis, and Geopolitics organized by Kiron Skinner, Director of the Institute for Strategic Analysis: October, Washington D.C.

Broomell, S. B., Budescu, D. V., Por, H. (2016). *Personal Experience with Climate Change Predicts Intentions to Act*. Invited talk organized by Robin Dillon at Georgetown University McDonough School of Business: Washington D.C.

Broomell, S. B. (2016). *Risk Perception and Communication*. Invited talk for the Executive Short Course: Decision Science, Risk, and Network Analytics organized by Kiron Skinner, Director of the Institute for Strategic Analysis: May, Washington D.C.

Broomell, S. B. (2015). *The Psychology of Meteorology*. Invited talk organized by Robert Ryan at the 43rd Conference on Broadcast Meteorology and the 3rd Conference on Weather Warnings and Communication: Raleigh, NC.

Broomell, S. B. (2015). *Risk Perception and Communication*. Invited talk for the Executive Short Course on Risk organized by Kiron Skinner, Director of the Institute for Strategic Analysis:

October, Washington D.C.

Broomell, S. B. (2014). *Risk communication under uncertainty: Climate Change*. Invited talk presented at the 13th Annual Social Equity Leadership Conference: Pittsburgh, PA.

Broomell S. B. (2013). *The Psychology of Risk Communication*. Invited talk presented at the Center for Advancing Risk Assessment Science and Policy: Washington, D.C.

Broomell, S. (2012). *Methods for Communicating Uncertainty: Levels of Confidence vs. Numerical Ranges*. Invited talk presented at the meeting on Science for Climate Change Adaptation at the Aspen Global Change Institute: Aspen, CO. Organized by John Katzenberger, Richard Moss, & Jerry Meehl.

Broomell, S., & Budescu, D. V. (2009). *Why are Experts Correlated? Understanding Inter-Judge Correlations*. Invited talk presented at the University of Illinois Department of Psychology: The Knowledge for All Lecture Series. Organized by David Irwin & Alejandro Lleras.

Budescu, D. V., & Broomell, S. B. (2005). *The effects of presentation format and decision aids on decisions under deep uncertainty*. Invited presentation at the Meeting on Abrupt Climate Change: Aspen Global Change Institute.

Competitive Conference Talks - Presenter in Boldface

Broomell, S. B., He, L., & Bhatia, S. (2019). A numerical investigation of parameter correlations in choice models. Talk presented at Subjective Probability, Utility, and Decision Making: Amsterdam, The Netherlands.

Broomell, S. B. (2019). *Global-Local Incompatibility: The Misperception of Reliability in Judgment Regarding Global Variables*. Talk presented at the Society for Mathematical Psychology: Montreal, Canada.

Huang, S., Golman, R., & Broomell, S. B. (2019). *Getting More Wisdom from the Crowd: When Weighting Individual Judgments Reliably Improves Accuracy or Just Adds Noise*. Talk presented at the 14th Tinbergen Institute Conference: Bayesian Crowd. Rotterdam, Netherlands.

Broomell, S. B., Winkles, J. F., & Kane, P. B. (2017). *The Perception of Daily Temperatures as Evidence of Climate Change*. Talk presented at Subjective Probability, Utility, and Decision Making 26: Haifa, Israel.

Kane, P. & Broomell, S. B. (2015). *Predicting Clinical Forecasting Errors with Local Estimators*. Talk presented at the Society for Judgment and Decision Making: Chicago, IL.

Broomell, S. B., Budescu, D. V., Por, H. (2015). *Personal Experience with Climate Change Predicts Intentions to Act* presented as part of the *Psychological Responses to Climate Change Symposium*. Talk presented at the Association for Psychological Science 27th Annual Convention: New York, NY.

Davis-Stober, C. P., Budescu, D. V., Dana, J., & Broomell, S. B. (2014). *When is a crowd wise?* Talk presented at the Collective Intelligence Conference: Cambridge, MA.

Broomell, S. B. & Bhatia, S. (2013). *Parameter Recovery for Decision Modeling Using Choice Data*. Talk presented at the Society for Judgment and Decision Making: Toronto, Canada.

Budescu, D. V., Por, H., Broomell, S., & Smithson, M. (2013). *A cross-national study of uncertainty and perceptions of global climate change*. Talk presented at the Society of Multivariate Experimental Psychology: St. Petersburg, FL.

Broomell, S. B. & Bhatia, S. (2013). *Parameter Recovery for Decision Modeling Using Choice Data*. Talk presented at Subjective Probability, Utility, and Decision Making 24: Barcelona, Spain.

Broomell, S. B., Budescu, D. V., & Por, H. (2013). *Predicting mitigation action: A cross-national analysis*. Talk presented at Subjective Probability, Utility, and Decision Making 24: Barcelona, Spain.

Budescu, D. V., **Por, H.**, Balassiano, M., Barbopoulos, I., Broomell, S., Fuller, J., Gonzalez-Vallejo, C., Hadar, L., Hansla, A., Hoelzl, E., Hichy, Z., Juanchich, M., Maydeu-Olivares, A., Nakamura, K., Onkal, D., Sirota, M., Smithson, M., Sokolowska, J., Villejoubert, G., & Witteman, C. (2013). *The 2012 cross-national study of uncertainty and perceptions of Global Climate Change*. Talk presented at Subjective Probability, Utility, and Decision Making 24: Barcelona, Spain.

Broomell, S., Budescu, D. V., & Por, H. (2012) *The Impact of Beliefs, Ideology, and Understanding of Climate Change on Mitigation Action*. Talk presented at the Society for Judgment and Decision Making: Minneapolis, MI.

Smithson, M., Budescu, D. V., Broomell, S. B., & Por, H. (2011) *Never Say "Not": Impact of Negative Wording in Probability Phrases on Imprecise Probability Judgments*. Talk presented at the Seventh International Symposium on Imprecise Probability: Theories and Applications: Innsbruck, Austria.

Por, H., Budescu, D. V., & Broomell, S. B. (2010). *Effective Communication of Uncertainty in the Intergovernmental Panel on Climate Change (IPCC) Reports*. Talk presented at the Society for Judgment and Decision Making: St. Louis, MO.

Broomell, S. B., Por, H., & Budescu, D. V. (2009). *Understanding of Global Climate Change: Beliefs vs. Actions*. Talk presented at the Society for Judgment and Decision Making: Boston, MA.

Budescu, D. V. & Broomell, S. B. (2008). *Why are Experts Correlated? Decomposing Inter-judge Correlations*. Talk presented at Behavioral Decision Research in Management Conference: San Diego, CA.

Broomell, S., & Budescu, D. V. (2007). *Why are Experts Correlated? Understanding Inter-judge Correlations*. Talk presented at the Society for Judgment and Decision Making: Long Beach, CA.

Budescu, D. V., Broomell, S., **Lempert, R.**, & Keller, K. (2007). *Effects of Presentation Format on Judgments and Decisions Under Deep Uncertainty*. Talk presented at the Society for Judgment and Decision Making: Long Beach, CA.

Budescu, D. V. & Broomell, S. B. (2007). *Why are Experts Correlated? Decomposing Inter-judge Correlations*. Talk Presented at annual meeting of the Society of Multivariate Experimental Psychology: Chapel Hill, NC.

Broomell, S. B., & Budescu, D. V. (2007). *Why are Experts Correlated? Understanding Inter-Judge Correlations*. Talk presented at the Society for Mathematical Psychology: Irvine, CA.

Budescu, D. V., **Broomell, S. B.**, Lempert, R., & Keller, K. (2007). *Decisions with Imprecise Probabilities: Confronting models with data*. Talk presented at Subjective Probability, Utility, and Decision Making 21: Warsaw, Poland.

Budescu, D. V., Broomell, S., **Lempert, R.**, & Keller, K. (2007). *Effects of Presentation Format on Judgments and Decisions Under Deep Uncertainty*. Talk presented at the Society for Judgment and Decision Making: Long Beach, CA.

Non-competitive Poster Presentations - Presenter in Boldface

Drummond, C., Anglin, S., & Broomell, S. (2019). *Do individuals selectively engage their analytical reasoning abilities?* Poster presented at Subjective Probability, Utility, and Decision Making: Amsterdam, The Netherlands.

Ellerby, Z., McCulloch, J., Broomell, S. & Wagner, C. (2019). *The added-value of interval-values - capturing individual response uncertainty*. Poster presented at the Society for Mathematical Psychology: Montreal, Canada.

Huang, S., Golman, R. & **Broomell, S. B.** (2019). *Getting More Wisdom from the Crowds: When Weighting Individual Judgments Reliably Improves Accuracy or Just Adds Noise*. Poster presented at the Collective Intelligence Conference: Pittsburgh, PA.

Kane P. & **Broomell, S. B.** (2018). *Application of the Bias-Variance Decomposition to Human Forecasting*. Poster presented at the Society for Judgment and Decision Making: New Orleans, LA.

Anglin, S., Broomell, S.B., Drummond, C. (2018). *Confirmatory vs. Disconfirmatory Hypothesis Testing Strategies*. Poster presented at the Society for Judgment and Decision Making: New Orleans, LA.

Broomell, S. B., Moss, R., & Mearns, L. (2016). *An Empirical Test of Communicating Uncertain Geographic Climate Projections*. Poster presented at the Society for Judgment and Decision Making: Boston, MA.

Broomell, S. B., Winkles, J.F., & Kane P. (2015). *The Perception of Daily Temperatures as Evidence of Climate Change*. Poster presented at the Society for Judgment and Decision Making: Chicago, IL.

Dewitt, B., Fischhoff, B., Davis, A. & Broomell, S. B. (2015). *Tornado Risk Perception from Visual Cues*. Poster presented at the Society for Judgment and Decision Making: Chicago, IL.

Broomell, S. B., & Kane P. (2013). *Public Perception of Scientific Uncertainty*. Poster presented at the Society for Judgment and Decision Making: Toronto, Canada.

Broomell, S. B., Budescu, D. V., & Por, H. (2011). *Pair-wise comparisons of multiple decision models*. Poster presented at the Society for Judgment and Decision Making: Seattle, WA.

Broomell, S. B. & McGill, W. (2011). *A Social Network Simulation of Information Overlap and Confidence in Intelligence Correspondence*. Poster presented at the 11th Annual Intelligence Community Postdoctoral Research Fellowship Colloquium: Washington D.C.

Broomell, S. B. (2010). *Sampling Processes in Experience Based Decision Making*. Poster presented at the Society for Judgment and Decision Making: St. Louis, MO.

Broomell, S. B., Budescu, D. V., & Por, H. (2009). *Attitudes Toward Global Climate Change*. Poster presentation at Planet U: The Human Story of Climate Change: Urbana-Champaign, IL.

Broomell, S. B. & Budescu, D. V. (2008). *Comparing Individual and Group Level Parameters of Choice Models*. Poster presentation at the Society for Judgment and Decision Making: Chicago, IL.

Shaffer, V. A., Templin, S., Broomell, S. B., & Hulsey, L. (2008). *Perceptions of physicians using diagnostic support systems*. Poster presented at Society for Medical Decision Making: Philadelphia, PA.

Broomell, S. B., & Budescu, D. V. (2006). *Exploring Imprecise Probabilities*. Poster presented at the Society for Judgment and Decision Making: Houston, TX.

Arkes, H. R., Shaffer, V. A., White, R., Broomell, S. B., Avner, N., & Anthony, E. (2004). *Debiasing the sunk cost effect by 'punctuating' mental accounts*. Poster presented at the Society for Judgment and Decision Making: Minneapolis, MN.

Shaffer, V. A., Arkes, H. R., White, R., Broomell, S. B., Avner, N., Starrmann, A., Braun, A., & Anthony, E. (2004). *Preference reversals in cash versus non-cash incentives*. Poster presented at the Society for Judgment and Decision Making: Minneapolis, MN.